New York in $x^{2}-x x^{2}$

Equine
Survey ny 7 m ing 2005

# New York EQUINE SURVEY 2005 



Eliot Spitzer Governor


STATE OF NEW YORK
DEPARTMENT OF AGRICULTURE AND MARKETS
10B Airline Drive, Albany, New York 12235 518-457-8876 Fax 518-457-3087

Patrick Hooker Commissioner

October 2007

## Dear Friends:

New York's equine industry has changed dramatically over the last five years, and therefore, I am pleased to present to you the results of the 2005 New York Equine Survey.

Since the last survey in 2001, the quality and impact of our equine industry in New York State has improved tremendously. Horse inventory has increased, along with their value in almost every category, representing over $\$ 1.8$ billion in value.

The equine industry continues to contribute greatly to the quality of life here in New York State. There are currently 197,000 horses, mules, donkeys, and burros raised at 33,000 different locations and with associated assets totaling $\$ 10.4$ billion. There are more than 987,000 acres of land devoted to equine purposes in New York State and the industry provides more than 12,000 jobs annually.

This survey is one of a series of studies by the New York State Department of Agriculture and Markets to take a comprehensive look at special sectors of New York agriculture, such as the equine industry, muckland crops, direct marketing, and turf grass. I hope you find the information presented to you in this survey of valuable use, and I thank you for your continued interest in New York agriculture.

Sincerely,


Patrick Hooker Commissioner

## TABLE OF CONTENTS

Equine Survey Highlights ..... 5
Table 1. Equine by Type ..... 7
Table 2. Equine Survey Highlights ..... 8
Equine by District ..... 11
Counties by District (map) ..... 10
Table 3. Equine by Type and District ..... 12
Table 4. Equine Inventory and Value by Breed ..... 13
Table 5. Light Breeds by District ..... 14
Table 6. Draft Horse Breeds by District ..... 15
Table 7. Ponies, Miniature Horses and Donkeys by District ..... 15
Equine by Primary Use ..... 17
Table 8. Equine by Primary Use and District ..... 18
Table 9. Equine by Primary Use and Breed ..... 19
Equine Operations ..... 21
Table 10. Equine Operations by District ..... 22
Table 11. Equine Operations by Type and District ..... 22
Table 12. Equine Operations by Discipline ..... 23
Table 13. Equine Operations by Length of Time Equine-Related Usage ..... 23
Table 14. Preceding Use by Property ..... 24
Table 15. Acreage in Equine Related Usage and Value by District. ..... 24
Table 16. Value of Equine Related Assets by District - December 31, 2005 ..... 25
Table 17. Equine Facilities by District ..... 25
Equine Related Expenditures and Revenues ..... 26
Table 18. Equine Related Expenditures ..... 27
Table 19. Equine Related Revenues ..... 28
Equine Related Labor ..... 29
Table 20. Equine Related Labor ..... 30
Operator Information ..... 31
Table 21 Operation Information. ..... 31
Equine Inventory (map) ..... 32
Table 22. Equine Inventory and Value by County ..... 33
The Equine Industry's Contribution to the New York State Economy ..... 35
Table 23. Estimated Economic Impact of the New York State Equine Industry ..... 37
Equine Survey Procedures ..... 39


## EQUINE SURVEY HIGHLIGHTS

## EQUINE POPULATION

The 2005 Equine Survey indicated there were an estimated 197,000 equine of all types in New York on December 31, 2005, up 17 percent from the 168,000 on hand September 1, 2000. Race horse breeds totaled 50,200 head, up 20 percent from 2000, while other light horses increased to 113,400 , a 13 percent increase. All light horse breeds combined totaled 163,600 , up 15 percent.

Draft horse breeds increased from 11,500 head in 2000 to 12,100 in 2005, an increase of five percent, while donkeys and mules rose 40 percent to a total of 3,500 head. Ponies posted a 3 percent decrease to 12,000 head, continuing the trend begun in 1988. A new category of Miniature Horses was added to the 2005 Equine Survey for the first time for a total of 6,600 head.


## VALUE OF EQUINE

All equine as of December 31, 2005, were valued at $\$ 1.83$ billion, up eight percent from 2000. Average value per head was computed from the survey data for each breed and aggregated to the total for all equine. Average value for race horse breeds decreased 17 percent to $\$ 22,710$ per head. Other categories of equine, except for donkeys,
donkeys, mules, all increased in average value. Other light horses increased 6 percent to $\$ 5,270$ per head. Draft horse breed average value increased 24 percent, from $\$ 2,500$ to $\$ 3,100$. Value of ponies increased 62 percent to $\$ 3,890$ per head, while donkeys and mules decreased 9 percent to $\$ 800$ per head. Miniature horse value was $\$ 1,400$ per head.


## EQUINE RELATED ASSETS

Survey tabulations indicated total equine-related assets of $\$ 10.4$ billion on December 31, 2005, an increase of 69 percent since the 2000 survey. The value of land, fences, and buildings accounted for $\$ 7.08$ billion, or 68 percent of the total assets. This value included $\$ 296$ million for the 2,900 indoor arenas in New York. Equine on hand, at $\$ 1.83$ billion, accounted for 18 percent of the assets. Vehicles, equipment, tack, and equine feed and supplies on hand, at $\$ 1.45$ billion, accounted for the remaining 14 percent.

## EQUINE EXPENDITURES

New York equine owners and operators spent a total of $\$ 2.06$ billion during 2005 for operating and capital expenses, an increase of nearly three times above
the 2000 total of $\$ 704$ million. About $\$ 1.10$ billion, or 53 percent, of the total was for operating expenses. The leading operating expenses and amounts spent were: feed, $\$ 119$ million; hired labor, \$169 million; and boarding $\$ 156$ million. Operating expenses averaged $\$ 5,594$ per equine. Additional expense categories are shown in Table 18.

Expenditures for capital items increased greatly from the 2000 survey. Capital expenditures totaled $\$ 958$ million, up from $\$ 181$ million in 2000. Purchases of equipment totaled $\$ 214$ million. Purchases of equine amounted to $\$ 254$ million, and the purchase or improvement of equine-related real estate totaled $\$ 490$ million.

## EQUINE LABOR

The survey indicated a total of 12,500 hired workers were employed by New York equine operations during 2005. Of these, 5,700 were full-time workers and 6,800 were part-time workers. In addition, 3,700 private contractors were employed by equine operations, and 11,100 volunteers contributed 1.83 million hours. Operators and unpaid family members worked an additional 43.2 million hours throughout 2005. Additional labor categories are shown in Table 20.

## EQUINE REVENUES

This new category was added for the 2005 Equine Survey. Respondents were surveyed for the revenues generated by their equine operation. Revenues totaled $\$ 445$ million, with equine services revenue totaling $\$ 158$ million, or 36 percent of the total. The next highest category of revenues was for equine sales, at $\$ 118$ million, or 27 percent of the total. Training revenues, breeding services and fees, and revenue from winnings made up the rest of the revenue.


Table 1. EQUINE BY TYPE, NEW YORK, 1978, 1988, 2000, and 2005

| Type | 1978 | 1988 | 2000 | 2005 |
| :---: | :---: | :---: | :---: | :---: |
| Race Horse Breeds ............................................. | 46,050 | 50,000 | 42,000 | 50,200 |
| Other Light Breeds ......................................................... | 93,350 | 105,800 | 100,500 | 113,400 |
| Total Light Horse Breeds ........................................ | 139,400 | 155,800 | 142,500 | 163,600 |
| Draft Horse Breeds............................................. | 5,400 | 7,200 | 11,500 | 12,100 |
| Ponies................................................................... | 33,000 | 17,000 | 11,500 | 11,200 |
| Miniature Horses .......................................... | NA | NA | NA | 6,600 |
| Donkeys/Mules ................................................... | 2,200 | 2,000 | 2,500 | 3,500 |
| TOTAL EQUINE ................................................... | 180,000 | 182,000 | 168,000 | 197,000 |

## TOTAL EQUINE BY TYPE, 2005



Table 2. EQUINE SURVEY HIGHLIGHTS, NEW YORK, 2005

| Categories | Number | Average per equine 1 ! | Total Value |
| :---: | :---: | :---: | :---: |
|  |  | Dollars | Thousand Dollars |
| EQUINE BY TYPE |  |  |  |
| Racing Breed Horses | 50,200 | 22,710 | 1,139,880 |
| Other Light Horses | 113,400 | 5,270 | 598,030 |
| Draft Horses | 12,100 | 3,100 | 37,40 |
| Ponies | 11,200 | 3,890 | 43,610 |
| Miniature Horses | 6,600 | 1,400 | 9,440 |
| Donkeys and Mules | 3,500 | 800 | 2,800 |
| Total All Equine | 197,000 | 9,300 | 1,831,040 |
| EQUINE OPERATIONS BY TYPE |  |  |  |
| Commercial Boarding/Training | 4,700 |  |  |
| Commercial Breeding | 2,300 |  |  |
| Crop/Livestock Farms | 6,000 |  |  |
| Non-Commercial/Non-Farm | 19,100 |  |  |
| Other | 900 |  |  |
| Total Equine Operations | 33,000 |  |  |
| Acres Used for Equine | 987,000 |  |  |
| Fenced Pasture | 390,000 |  |  |
| Number of Stalls | 209,900 |  |  |
| Indoor Arenas | 2,900 |  |  |
| Outdoor Arenas | 16,000 |  |  |
| ASSET VALUES, DECEMBER 31, 2005 |  |  |  |
| Equine on Hand |  |  | 1,801,040 |
| Land, Fences and Buildings |  |  | 1,105,290 |
| Vehicles, Equipment |  |  | 268,180 |
| Tack Equipment and Clothing |  |  | 72,220 |
| Equine Feed Supplies |  |  | 10,361,560 |
| Total Equine Related Assets |  |  | 295,760 |
| Indoor Arenas $\underline{\text { l }}$ |  |  | 272,550 |
| Horse Trailers and Vans 3 - |  |  |  |
| EXPENDITURES DURING 2005 |  |  | 254,000 |
| Equine Purchased |  |  | 490,440 |
| Real Estate and Improvements |  |  | 213,690 |
| Equipment Purchased |  |  |  |
| Total Capital Expenditures |  | 602 | 118,650 |
| Feed |  | 857 | 168,810 |
| Labor Expenditures |  | 791 | 155,920 |
| Boarding |  | 291 | 57,330 |
| Training |  | 3,052 | 601,230 |
| Other |  | 5.594 | 1,101,940 |
| Total Operating Expenditures |  |  | 2,060,070 |
| Total Expenditures |  |  |  |



Table 2. EQUINE SURVEY HIGHLIGHTS, NEW YORK, 2005 (Continued)

| Categories | Number | Average per equine $1 /$ | Total Value |
| :---: | :---: | :---: | :---: |
|  |  | Dollars | Thousand Dollars |
| TOTAL WORKERS |  |  |  |
| Full-Time Workers | 5,700 |  |  |
| Part-Time Workers | 6,800 |  |  |
| Total Hired Workers | 12,500 |  |  |
| Cash Labor Expenditures |  |  | 156,600 |
| Value of Non-cash Items Provided to Workers |  |  | 12,210 |
| Total Hired Labor Expenditures |  |  | 168,810 |
| Private Contractors | 3,700 |  |  |
| Volunteer Workers | 11,100 |  |  |
| Workers for Whom Housing was Provided | 2,500 |  |  |
| Volunteer Hours Worked | 1,830,500 |  |  |
| Operator and unpaid family member hours | 43,200,000 |  |  |
| REVENUES |  |  | 445,130 |
| Total Sales |  |  | 117,830 |
| Total Training |  |  | 75,310 |
| Total Breeding |  |  | 32,810 |
| Total Services |  |  | 158,390 |
| Total Winnings |  |  | 60,790 |

1/ Based on total equine on hand December 31, 2005.
$\frac{2 /}{3}$ Value of indoor arenas included in total value of land, fences and buildings.
3/ Value of horse trailers and vans included in total value of vehicles and equipment.


## EQUINE BY DISTRICT



The concentration of New York State equine made some changes since the 2000 survey. Of the 197,000 total equine in New York on December 31, 2005, 22 percent, or 42,500 head, were in the Southeast District (2 $2^{\text {nd }}$ place in 2000). The Western District had 19 percent of total equine with 37,900 head ( ${ }^{1 \text { st }}$ place in 2000). The Central District came in third with 32,300 head ( $4^{\text {th }}$ in 2000), or 16 percent, and the Eastern District fell to fourth with 29,100 head ( $3^{r d}$ in 2000) or 15 percent.

For all light horses combined (race horse breeds plus all other
light horse breeds), the Southeast District was first with 36,600 head, or 22 percent of the 163,600 head. Next was the Western District with 31,100 head (19 percent), then the Central District with 26,100 head (16 percent). The Eastern District ranked fourth with 24,600 head ( 15 percent).

Ponies totaled 11,200 head, with 2,700 (24 percent) in the Southeast District. The Western District accounted for 2,300 head (21 percent), just ahead of the Central District with 1,900 head (17 percent). Of the 12,100 draft horses indicated by the survey, 2,600 head,
or 21 percent, were in the Western District. The Central District was second with 2,500 head, followed by the Southwest District with 1,700 head.

Miniature horses were surveyed for the first time in 2005 with a result of 6,600 head. The largest inventory was in the Western District with 1,500 head (23 percent), with the Central and Southeast Districts both coming in with 1,200 head, or 18 percent, each.

## EQUINE BY BREED

Quarter Horses jumped in inventory from 29,600 head in 2000 to 38,100 head in 2005, a 29 percent increase, continuing the trend since 1988. Second was Thoroughbreds with 33,300 head, 9 percent over 2000. Standardbred inventory gained 47 percent to 16,900 head, reversing the decline in numbers since 1978. Other major breeds of light horses were Warmbloods ( 25 percent increase), Pinto/Paints(up21 percent),Appaloosas (5 percent down), and Morgans (9 percent decrease). Belgians, despite a 2 percent decrease in inventory, still comprised 50 percent of draft horse inventory. Percheron numbers increased six percent to 3,400 , and Clydesdale numbers climbed 29 percent to 900 . Welsh and Shetland ponies were the most common pony breeds, accounting for 29 percent and 21 percent, respectively, of all ponies.

AVERAGE VALUES BY BREED
Thoroughbreds continued to have the highest average value, at $\$ 27,600$ per head, even though they registered an 18 percent decrease since 2000 . Average value of Standardbreds increased 25 percent to $\$ 13,100$ per head. With the increase in average value and larger inventory, Standardbred total value gained 84 percent to $\$ 222$ million. Race horse breeds accounted for 62 percent of the total value of equine in New York State.

The average value of Warmbloods increased 10 percent to $\$ 22,000$ per head. With increased average value and inventory, total value jumped 38 percent to $\$ 185$ million.

Welsh ponies also increased in average value, from $\$ 3,500$ per head in 2000 to $\$ 6,800$ per head in 2005, a jump of 94 percent. Welsh ponies accounted for 50 percent of the total pony value.

The average values of individual breeds and miscellaneous breed categories reflect the average prices one would have had to pay to purchase the same type of animals on December 31, 2005. Reported values ranged from high-priced breeding, racing, and show stock to low-valued grade animals and older equine. High sentimental values placed on "family member" equine were excluded from average value calculations. Values by breed are shown in Table 4.


Table 3. EQUINE BY TYPE AND DISTRICT, NEW YORK, 2005

| District | Total Equine | Light <br> Horses $1 /$ | Draft Horses | Ponies | Miniature <br> Horses | Donkeys and <br> Mules |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Northern | 7,400 | 5,700 | 800 | 400 | 300 | 200 |
| Northeast | 6,400 | 5,000 | 600 | 400 | 300 | 100 |
| Western | 37,900 | 31,100 | 2,600 | 2,300 | 1,500 | 400 |
| Central | 32,300 | 26,100 | 2,500 | 1,900 | 1,200 | 600 |
| Eastern | 29,100 | 24,600 | 1,300 | 1,800 | 700 | 700 |
| Southwest | 14,700 | 11,200 | 1,700 | 600 | 800 | 400 |
| Southern | 11,400 | 9,200 | 1,000 | 500 | 400 | 300 |
| Southeast | 42,500 | 36,600 | 1,300 | 2,700 | 1,200 | 700 |
| Long Island and NYC | 15,300 | 14,100 | 300 | 600 | 200 | 100 |
| STATE |  |  |  |  |  |  |

1/ Includes racing breeds.

Table 4. EQUINE INVENTORY AND VALUE BY BREED, NEW YORK, 2000 and 2005

| Breeds | Number |  | Value |  | Average Value |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2000 | 2005 | 2000 | 2005 | 2000 | 2005 |
|  | Head |  | Thousand Dollars |  | Dollars |  |
| LIGHT BREEDS | 100,500 | 113,400 | 497,520 | 598,030 | 4,950 | 5,270 |
| Quarter Horse | 29,600 | 38,100 | 115,440 | 156,210 | 3,900 | 4,100 |
| Saddlebred | 2,500 | 2,600 | 15,750 | 22,100 | 6,300 | 8,500 |
| Appaloosa | 8,500 | 8,100 | 19,550 | 20,250 | 2,300 | 2,500 |
| Arabian | 9,200 | 7,900 | 44,160 | 35,550 | 4,800 | 4,500 |
| Half Arabian | 3,600 | 3,100 | 10,800 | 10,540 | 3,000 | 3,400 |
| Morgan | 9,000 | 8,200 | 38,700 | 33,620 | 4,300 | 4,100 |
| Palomino | 1,600 | NA | 4,960 | NA | 3,100 | NA |
| Pinto/Paint | 6,800 | 8,200 | 21,760 | 28,700 | 3,200 | 3,500 |
| Warmbloods | 6,700 | 8,400 | 134,000 | 184,800 | 20,000 | 22,000 |
| Haflinger | NA | 3,000 | NA | 7,200 | NA | 3,300 |
| Crossbred/Unknown | 11,000 | 14,200 | 26,400 | 52,200 | 2,400 | 4,500 |
| Other Light | 12,000 | 11,600 | 66,000 | 46,860 | 5,500 | 2,400 |
| RACE HORSE BREEDS | 42,000 | 50,200 | 1,142,500 | 1,139,880 | 27,200 | 22,710 |
| Standardbred | 11,500 | 16,900 | 120,750 | 221,880 | 10,500 | 13,100 |
| Thoroughbred | 30,500 | 33,300 | 1,021,750 | 918,000 | 33,500 | 27,600 |
| DRAFT HORSE BREEDS | 11,500 | 12,100 | 29,380 | 37,480 | 2,550 | 3,100 |
| Belgian | 6,100 | 6,000 | 13,420 | 13,200 | 2,200 | 2,200 |
| Percheron | 3,200 | 3,400 | 8,320 | 9,520 | 2,600 | 2,800 |
| Clydesdale | 700 | 900 | 2,240 | 4,860 | 3,200 | 5,400 |
| Other | 1,500 | 1,800 | 5,400 | 9,900 | 3,600 | 5,500 |
| PONIES | 11,500 | 11,200 | 29,900 | 43,610 | 2,600 | 3,890 |
| Welsh | 2,700 | 3,200 | 9,450 | 21,760 | 3,500 | 6,800 |
| Shetland | 2,100 | 2,300 | 2,520 | 2,300 | 1,200 | 1,000 |
| Connemara | 500 | 800 | 3,050 | 6,320 | 6,100 | 7,900 |
| Other | 6,200 | 4,900 | 14,880 | 13,230 | 2,400 | 2,700 |
| MINIATURE HORSES | NA | 6,600 | NA | 9,240 | NA | 1,400 |
| DONKEYS AND MULES | 2,500 | 3,500 | 2,500 | 2,800 | 1,000 | 800 |
| TOTAL EQUINE | 168,000 | 197,000 | 1,701,800 | 1,831,040 | 10,130 | 9,300 |

Table 5. LIGHT BREEDS BY DISTRICT, NEW YORK, 2005

| District | $\begin{gathered} \text { All } \\ \text { Light 1/ } \end{gathered}$ | Racing Breeds |  |  | Quarter Horses | Appaloosa |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Standardbred | d Thorout | hbred |  |  |
|  | Number |  |  |  |  |  |
| Northern | 5,700 | 500 | 200 |  | 2,100 | 400 |
| Northeast | 5,000 | 400 | 400 |  | 1,600 | 500 |
| Western | 31,100 | 3,500 | 4,500 |  | 7,300 | 1,900 |
| Central | 26,100 | 3,150 | 2,450 |  | 6,800 | 1,600 |
| Eastern | 24,600 | 3,200 | 8,400 |  | 5,400 | 900 |
| Southwest | 11,200 | 900 | 500 |  | 3,600 | 1,000 |
| Southern | 9,200 | 500 | 1,300 |  | 2,400 | 600 |
| Southeast | 36,600 | 3,950 | 9,150 |  | 6,200 | 1,100 |
| Long Island and NYC | 14,100 | 800 | 6,400 |  | 2,700 | 100 |
| StATE | 163,600 | 16,900 | 33,300 |  | 38,100 | 8,100 |
| District | Arabian | Morgan | Pinto/Paint | Warmbloods | Crossbred | Other Light |
|  | Number |  |  |  |  |  |
| Northern |  | 400 | 600 | $\underline{2}$ | 600 | 600 |
| Northeast | $\underline{2}$ | 500 | 400 | $\underline{2}$ | 400 | 600 |
| Western | 2,500 | 1,500 | 1,900 | 1,200 | 2,200 | 4,600 |
| Central | 1,500 | 1,800 | 1,500 | 900 | 2,100 | 4,300 |
| Eastern | 500 | 1,000 | 1,000 | 700 | 1,300 | 2,200 |
| Southwest | 800 | 700 | 900 | 200 | 700 | 1,900 |
| Southern | 600 | 500 | 500 | 500 | 1,000 | 1,300 |
| Southeast | 1,600 | 1,700 | 1,100 | 3,700 | 4,600 | 3,500 |
| Long Island and NYC | 100 | 100 | 300 | 1,000 | 1,300 | 1,300 |
| StATE | 7,900 | 8,200 | 8,200 | 8,400 | 14,200 | 20,300 |

1/ Includes racing breeds.
2/ Less than 100 equine.


Table 6. DRAFT HORSE BREEDS BY DISTRICT, NEW YORK, 2005

| District | Total Draft <br> Breeds | Belgian | Percheron | Other Draft $1 /$ |
| :--- | ---: | ---: | ---: | :---: |
| Northern | 800 | 500 | 200 | 100 |
| Northeast | 600 | $\underline{2} /$ | $\underline{2} /$ | $\underline{2} /$ |
| Western | 2,600 | 1,500 | 700 | 400 |
| Central | 2,500 | 1,100 | 900 | 500 |
| Eastern | 1,300 | 500 | 400 | 400 |
| Southwest | 1,700 | 1,000 | 400 | 300 |
| Southern | 1,000 | 400 | 200 | 400 |
| Southeast | 1,300 | 400 | 400 | 500 |
| Long Island and NYC | 300 | $\underline{2} /$ | $\underline{2} /$ | $2 /$ |
| STATE | $\mathbf{1 2 , 1 0 0}$ | $\mathbf{6 , 0 0 0}$ | $\mathbf{3 , 4 0 0}$ | 2,700 |

1/ Other Draft includes Clydesdales and other draft breeds.
2 Less than 100 equine or hidden for disclosure reasons.

Table 7. PONIES, MINIATURE HORSES AND DONKEYS, BY DISTRICT, NEW YORK, 2005

| District | Total <br> Ponies |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Welsh |  |  |  |  |  |
| Shetland | Other <br> Ponies $1 / /$ | Miniature <br> Horses | Donkeys/ <br> Mules |  |  |  |
| Northern | 400 | 100 | 200 | 100 | 300 | 200 |
| Northeast | 400 | $\underline{2} /$ | $\underline{/}$ | 200 | 300 | 100 |
| Western | 2,300 | 700 | 550 | 1,000 | 1,500 | 400 |
| Central | 1,900 | 500 | 400 | 1,000 | 1,200 | 800 |
| Eastern | 1,800 | 600 | 300 | 900 | 700 | 500 |
| Southwest | 600 | 100 | 150 | 300 | 800 | 400 |
| Southern | 500 | 100 | 150 | 250 | 400 | 300 |
| Southeast | 2,700 | 800 | 400 | 1,500 | 1,200 | 600 |
| Long Island and NYC | 600 | $\underline{2} /$ | $\underline{2} /$ | 450 | 200 | 200 |
| STATE |  |  |  |  |  |  |

1/ Other ponies includes Connemara and other pony breeds.
$\underline{2}$ Less than 100 equine or hidden for disclosure reasons.


## EQUINE BY PRIMARY USE

The 2005 Equine Survey added two primary use categories per requests from the equine industry, as shown in Table 8. The added categories were for Lesson horses and those horses used in Specialty uses (equine used primarily for commercial uses, such as therapeutic riding, day camps, riding stables, carriage rides, etc.). Respondents were requested to record each equine in only one primary use category - the category for which the animal provided the use most important to the respondent.

## PLEASURE USE

Forty-four percent of the equine in New York in 2005 were kept primarily for pleasure use, up from 39 percent in 2000. The greatest number of equine for pleasure use was in the Southeast District $(16,000$ head), while the highest percentage of equine for pleasure use was in Northern District (61 percent).

## BREEDING USE

A total of 26,900 equine were used primarily for breeding in 2005, 14
percent of all equine. This compares to 30,100 head and 18 percent in 2000 . In 2005, brood mares totaled 22,400, and stallions for breeding 4,500. Forty one percent of the equine breeding stock consisted of race horse breeds, up from 31 percent in 2000. Included in the breeding stock total were 29 percent of the miniature horses, 22 percent of the race horse breeds, 14 percent of the state's draft horses, 10 percent of other light horse breeds, and seven percent of the ponies. The greatest number of equine for breeding was in the Southeast District ( 6,000 head), while the highest percentage of equine for breeding was in the Southern District (17 percent).

## RACING USE

A total of 14,500 equine in New York on December 31, 2005, were used primarily for racing. Thoroughbreds accounted for 63 percent and Standardbreds 37 percent. (Only Standardbreds and Thoroughbreds were included in the "Racing" category. All other breeds used for racing were included in the "Competition or


Sport" category for this survey). The largest number of equine for racing ( 3,800 head) was in the Western District, while the highest percentage of equine for racing (18 percent) was in the Long Island/NYC District.

## COMPETITION OR SPORT USE

Nearly 14 percent of equine in 2005 were used for showing, polo, eventing, etc., down from 17 percent in 2000. The total of 27,000 head included 18 percent of the non-racing light horse breeds, 16 percent of the ponies, seven percent of the race and draft horse breeds, and nine percent of the miniature horses. The Western District had the greatest number of equine for competition use at 7,100 and also the highest percentage of equine for competition at 19 percent.

## LESSON USE

The 2005 Equine Survey included a new category of Lesson Horses. Six percent of horses in New York State were primarily used for lessons. The greatest number of lesson horses was 3,000 in the Southeast District. The highest concentration of lesson horses was in the Southeast and Long Island/NYC Districts, with seven percent and 11 percent of total horse population, respectively.

## SPECIALTY \& OTHER USE

Fifteen percent of New York's equine population in 2005 were kept for specialty and other uses, such as police work, carriage rides, day camps, or work, or were retired, as shown in Table 8. In Table 8, foals are included under "All Other" uses.

Table 8. EQUINE BY PRIMARY USE AND DISTRICT,
NEW YORK, 2005

| District | Total Equine | Breeding | Lessons | Racing |
| :---: | :---: | :---: | :---: | :---: |
| Northern | 7,400 | 900 | 400 | 100 |
| Northeast | 6,400 | 900 | 200 | 400 |
| Western | 37,900 | 4,300 | 1,900 | 3,800 |
| Central | 32,300 | 4,800 | 1,600 | 1,600 |
| Eastern | 29,100 | 4,100 | 1,000 | 2,000 |
| Southwest | 14,700 | 2,500 | 600 | 300 |
| Southern | 11,400 | 1,900 | 700 | 200 |
| Southeast | 42,500 | 6,000 | 3,000 | 3,400 |
| Long Island and NYC | 15,300 | 1,500 | 1,700 | 2,700 |
| STATE | 197,000 | 26,900 | 11,100 | 14,500 |
| District | Competition | Pleasure | Specialty | All Other |
| Northern | 600 | 4,500 | - | 900 |
| Northeast | 1,000 | 3,300 | - | 600 |
| Western | 7,100 | 15,000 | 800 | 5,000 |
| Central | 4,700 | 13,600 | 700 | 5,300 |
| Eastern | 3,400 | 15,400 | - | 3,200 |
| Southwest | 1,000 | 7,900 | 300 | 2,100 |
| Southern | 1,100 | 5,700 | 400 | 1,400 |
| Southeast | 5,900 | 16,000 | 2,000 | 6,200 |
| Long Island and NYC | 2,200 | 5,600 | 500 | 1,100 |
| STATE | 27,000 | 87,000 | 4,700 | 25,800 |

Table 9. EQUINE BY PRIMARY USE AND BREED, NEW YORK, 2005

| Breed | Total | Breeding |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | Broodmares | Stallions | 2005 Foals |
| LIGHT BREEDS | 113,400 | 8,400 | 2,400 | 2,900 |
| Quarter Horse | 38,100 | 2,800 | 700 | 800 |
| Saddlebred | 2,600 | 300 | $1 /$ | $1 /$ |
| Appaloosa | 8,100 | 700 | 200 | 200 |
| Arabian | 7,900 | 700 | 200 | 100 |
| Half Arabian | 3,100 | 200 | $1 /$ | 100 |
| Morgan | 8,200 | 700 | $1 /$ | 200 |
| Pinto/Paint | 8,200 | 900 | 300 | 500 |
| Warmbloods | 8,400 | 500 | $1 /$ | 100 |
| Haflinger | 3,000 | 300 | $1 /$ | 300 |
| Crossbred | 14,200 | 200 | $1 /$ | $1 /$ |
| Other | 11,600 | 1,100 | 400 | 300 |
| RACE HORSE BREEDS | 50,200 | 10,100 | 900 | 3,700 |
| Standardbred | 16,900 | 3,700 | 300 | 1,700 |
| Thoroughbred | 33,300 | 6,400 | 600 | 2,000 |
| DRAFT HORSE BREEDS | 12,100 | 1,600 | 100 | 400 |
| Belgian | 6,000 | 1,200 | 100 | 200 |
| Percheron | 3,400 | 300 | $1 /$ | $1 /$ |
| Other Drafts | 2,700 | 100 | $1 /$ | $1 /$ |
| PONIES | 11,200 | 600 | 200 | 200 |
| Welsh | 3,200 | 100 | $1 /$ | 100 |
| Other Ponies | 8,000 | 500 | $1 /$ | 100 |
| MINIATURE HORSES | 6,600 | 1,300 | 600 | 500 |
| DONKEYS AND MULES | 3,500 | 400 | 300 | 100 |
| TOTAL EQUINE | 197,000 | 22,400 | 4,500 | 7,800 |

Table 9. EQUINE BY PRIMARY USE AND BREED, NEW YORK, 2005 (Continued)

| Breed | Activity |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Lessons | Competition | Pleasure | Specialty | Other | Racing |
| LIGHT BREEDS | 8,100 | 20,000 | 60,600 | 3,200 | 7,800 | - |
| Quarter Horse | 3,200 | 6,900 | 21,000 | 700 | 2,000 | - |
| Saddlebred | 100 | 600 | 900 | 1/ | 500 | - |
| Appaloosa | 200 | 400 | 5,600 | 300 | 500 | - |
| Arabian | 300 | 700 | 5,000 | 100 | 800 | - |
| Half Arabian | 100 | 300 | 2,000 | 1/ | 300 | - |
| Morgan | 200 | 1,500 | 4,800 | 1/ | 600 | - |
| Pinto/Paint | 300 | 800 | 4,700 | 300 | 400 | - |
| Warmbloods | 500 | 5,000 | 1,800 | 1/ | 400 | - |
| Haflinger | 100 | 300 | 1,200 | 1/ | 700 | - |
| Crossbred | 2,900 | 2,200 | 6,100 | 1,500 | 1,000 | - |
| Other | 200 | 1,300 | 7,500 | 200 | 600 | - |
| RACE HORSE BREEDS | 1,900 | 3,700 | 11,000 | 200 | 4,200 | 14,500 |
| Standardbred | 200 | 600 | 3,500 | 100 | 1,500 | 5,300 |
| Thoroughbred | 1,700 | 3,100 | 7,500 | 100 | 2,700 | 9,200 |
| DRAFT HORSE BREEDS | 1/ | 900 | 5,100 | 200 | 3,800 | - |
| Belgian | 1/ | 300 | 1,500 | $1 /$ | 2,600 | - |
| Percheron | 1/ | 200 | 1,700 | 100 | 900 | - |
| Other Drafts | 1/ | 400 | 1,900 | 1/ | 300 | - |
| PONIES | 900 | 1,800 | 5,600 | 800 | 1,100 | - |
| Welsh | 300 | 800 | 1,600 | $1 /$ | 200 | - |
| Other Ponies | 600 | 1,000 | 4,000 | 1/ | 900 | - |
| MINIATURE HORSES | 100 | 600 | 2,800 | 300 | 400 | - |
| DONKEYS AND MULES | 1/ | 1/ | 1,900 | 1/ | 700 | - |
| TOTAL EQUINE | 11,100 | 27,000 | 87,000 | 4,700 | 18,000 | 14,500 |

## EQUINE OPERATIONS



New York had 33,000 places with equine in 2005, compared with 30,000 places in 2000. A place is defined as anyone operating land on which equine are kept. Owners of equine boarding their animals on land they did not operate were excluded.

Operators of places with equine were asked which type of activity best described their operation. Almost 60 percent (19,100 places) of the operators described their equine operation as non-commercial/nonfarm. Second most common (6,000 places) were farms on which the major activity was deriving income from crops and/or livestock. Commercial boarding and training operations were third, with 4,700 places. Commercial breeding operations were next, with 2,300 places. New York registered a large increase in the number of non-commercial/nonfarm places between 2000 and 2005, while the number of crop/livestock
farms decreased. The number of crop/livestock farms decreased 25 percent from 2000, while the number of non-commercial/non-farm places increased 31 percent from 2000.

Most of the operations ( 80 percent) in the state consider themselves involved with recreational or pleasure riding or driving. (Operators were permitted to list more than one discipline that they were involved with). The second largest group was involved with shows or competitive events, even though this group showed a decrease from 2000. Most of the operations that were involved with shows or competitive events listed more than one discipline. Many were also involved with recreation and pleasure riding or driving.

More than half ( 57 percent, or 18,900 ) of the equine operations have been in operation 11 or more years. This number compares to 19,700, or 66
percent, of operations in 2000. The number of newer operations, those with equine five years or less, totaled 7,500 in 2005, compared with 4,900 in 2000. In most of the regions of the state, the number of operations of five years or less ranges from 19 to 26 percent of the total, with the exception of the Northern District and Long Island/ New York City District, which have 29 percent and 31 percent, respectively.

Property use prior to involvement with equine, for properties having equine less than 10 years, was more or less evenly divided among the four use categories. Former non-agricultural operations accounted for 25 percent. Twenty-four percent of operations had been livestock farms, excluding equine, while former horse farms and former crops farms accounted for 14 percent and 20 percent respectively. Previous property use for the remaining 17 percent was unknown or unreported.

Table 10. EQUINE OPERATIONS BY DISTRICT, NEW YORK, 1978-2005

| District | 1978 | 1988 | 2000 | 2005 |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |
| Northern | 3,600 | 2,650 | 1,700 | 1,700 |  |  |
| Northeast | 1,900 | 1,100 | 800 | 1,300 |  |  |
| Western | 8,800 | 8,000 | 7,100 | 8,000 |  |  |
| Central | 9,600 | 8,200 | 5,100 | 6,000 |  |  |
| Eastern | 3,500 | 4,500 | 4,500 | 3,400 |  |  |
| Southwest | 4,800 | 5,000 | 3,000 | 3,400 |  |  |
| Southern | 4,900 | 3,350 | 2,100 | 1,800 |  |  |
| Southeast | 9,300 | 5,550 | 4,700 | 5,600 |  |  |
| Long Island and NYC | 2,200 | 650 | 1,000 | 1,800 |  |  |
| STATE |  |  |  |  |  |  |

Table 11. EQUINE OPERATIONS BY TYPE AND DISTRICT, NEW YORK, 2005

| Discipline | Total Operations | Primary Type |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Commercial <br> Boarding \& Training | Commercial Breeding | Cropl Livestock Farm | Noncommercial Non-farm | Other 1/ |
| Northern | 1,700 | 100 | $\underline{21}$ | 650 | 800 | $\underline{1}$ |
| Northeast | 1,300 | 150 | $\underline{2}$ | 250 | 800 | $\underline{2}$ |
| Western | 8,000 | 1,200 | 450 | 1,400 | 4,750 | 200 |
| Central | 6,000 | 700 | 400 | 1,200 | 3,500 | 200 |
| Eastern | 3,400 | 500 | 300 | 500 | 2,000 | 100 |
| Southwest | 3,400 | 400 | 200 | 900 | 1,800 | 100 |
| Southern | 1,800 | 300 | 200 | $\underline{1}$ | 900 | $\underline{2}$ |
| Southeast | 5,600 | 1,050 | 500 | 650 | 3,200 | 200 |
| Long Island and NYC | 1,800 | 300 | $\underline{2}$ | $\underline{1}$ | 1,350 | $\underline{2}$ |
| STATE | 33,000 | 4,700 | 2,300 | 6,000 | 19,100 | 900 |

1/ Includes race tracks, fairgrounds, and other public facilities or institutions
2/ Less than 100 operations or hidden for disclosure reasons

Table 12. EQUINE OPERATIONS BY DISCIPLINE, NEW YORK, 2005

| Discipline | Exclusive Use |  | Multilple Use |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number | Percent 1 / | Number | Percent 1/21 | Number | Percent 1/2/ |
| Thoroughbred Racing | 750 | 2 | 500 | 2 | 1,250 | 4 |
| Standardbred Racing | 850 | 3 | 350 | 1 | 1,200 | 4 |
| Shows or Competitive Events | 2,100 | 6 | 6,000 | 18 | 8,100 | 25 |
| Recreation or Pleasure | 19,500 | 59 | 7,000 | 21 | 26,500 | 80 |
| Therapeutic Riding, Riding Camps, Rescue, etc. | 600 | 2 | 1,100 | 3 | 1,700 | 5 |
| Other | 2,000 | 6 | 1,500 | 5 | 3,500 | 11 |
| TOTAL | 25,800 | 78 | 7,200 | 22 | 33,000 | 100 |

1/ Percent of all equine operations in the state.
$\underline{2}$ Does not round to total because of multiples uses per operation.

Table 13. EQUINE OPERATIONS BY LENGTH OF TIME EQUINE-RELATED USAGE, NEW YORK, 2005

| District | Total <br> Operations | Less than <br> 3 years | 3 to 5 <br> years | 6 to 10 <br> years | 11 to 20 <br> years | 21 years <br> or more |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Northern |  |  |  |  |  |  |
| Northeast | 1,700 | 200 | 300 | 400 | 400 | 400 |
| Western | 1,300 | 50 | 200 | 250 | 200 | 600 |
| Central | 8,000 | 100 | 1,600 | 1,000 | 3,500 | 1,800 |
| Eastern | 6,000 | 550 | 650 | 1,200 | 2,200 | 1,400 |
| Southwest | 3,400 | 300 | 600 | 750 | 750 | 1,000 |
| Southern | 3,400 | 250 | 600 | 550 | 1,000 | 1,000 |
| Southeast | 1,800 | 50 | 300 | 400 | 450 | 600 |
| Long Island and NYC | 5,600 | 500 | 700 | 1,750 | 1,250 | 1,400 |
| STATE | 1,800 | 100 | 450 | 300 | 450 | 500 |

Table 14. PRECEDING USE OF PROPERTY, NEW YORK, 2005́/

| District | Total Operations | Horse Farm | $\begin{aligned} & \text { Crop } \\ & \text { Farm } \\ & \hline \end{aligned}$ | Livestock Farm | NonAgricultural | Unknown Type |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Northern | 900 | 50 | 50 | 200 | 200 | 400 |
| Northeast | 500 | 50 | 50 | 100 | 300 |  |
| Western | 2,700 | 500 | 700 | 800 | 400 | 300 |
| Central | 2,400 | 300 | 600 | 600 | 400 | 500 |
| Eastern | 1,650 | 200 | 400 | 400 | 400 | 250 |
| Southwest | 1,400 | 100 | 200 | 800 | 100 | 200 |
| Southern | 750 | 200 | 100 | 200 | 200 | 50 |
| Southeast | 2,950 | 500 | 150 | 300 | 1,400 | 600 |
| Long Island and NYC | 850 | 100 | 550 | - | 100 | 100 |
| STATE | 14,100 | 2,000 | 2,800 | 3,400 | 3,500 | 2,400 |

Table 15. ACREAGE IN EQUINE RELATED USAGE AND VALUE BY DISTRICT, NEW YORK, 2005

| District | Total <br> Acres | Equine Acres |  | Total Value of Equine Related Land, Fencing and Buildings | Average <br> Value per Equine Acre |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total | Fenced <br> Pasture |  |  |
|  | Acres | Acres | Acres | Thousand Dollars | Dollars |
| Northern | 176,000 | 39,000 | 21,000 | 57,880 | 1,480 |
| Northeast | 140,000 | 55,000 | 35,000 | 172,940 | 3,140 |
| Western | 886,000 | 263,000 | 55,000 | 940,450 | 3,580 |
| Central | 589,000 | 190,000 | 70,000 | 478,560 | 2,520 |
|  | 313,000 | 104,000 | 52,000 | 630,770 | 6,070 |
| Eastern | 367,000 | 111,000 | 46,000 | 174,530 | 1,570 |
| Southwest | 367,000 |  |  |  |  |
| Southern | 195,000 | 62,000 | 27,000 | 136,210 | 2,200 |
| Southeast | 354,000 | 135,000 | 72,000 | 2,605,060 | 19,300 |
| Long Island and NYC | 50,000 | 28,000 | 12,000 | 1,888,430 | 67,440 |
| STATE | 3,070,000 | 987,000 | 390,000 | 7,084,830 | 7,180 |

Table 16. VALUE OF EQUINE RELATED ASSETS BY DISTRICT,
NEW YORK, DECEMBER 31,2005

| District | Total <br> Equine <br> Related <br> Assets | Value of <br> Equine <br> on <br> Hand | Total Value of Equine Related Land, Fencing and Buildings | Vehicles and Equipment |  | Tack, Equipment and Clothing | Equine Feed and Supplies on Hand |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Total | Horse Trailers and Vans |  |  |
|  | Thousand Dollars |  |  |  |  |  |  |
| Northern | 121,280 | 20,290 | 57,880 | 35,450 | 8,230 | 5,330 | 2,330 |
| Northeast | 259,020 | 30,540 | 172,940 | 45,170 | 10,870 | 8,810 | 1,560 |
| Western | 1,437,520 | 162,620 | 940,450 | 256,620 | 60,780 | 59,810 | 18,020 |
| Central | 857,780 | 163,690 | 478,560 | 169,730 | 39,410 | 34,500 | 11,300 |
| Eastern | 1,173,850 | 416,340 | 630,770 | 99,640 | 26,340 | 18,990 | 8,110 |
| Southwest | 318,940 | 37,780 | 174,530 | 85,230 | 20,650 | 13,470 | 7,930 |
| Southern | 243,970 | 52,970 | 136,210 | 44,400 | 6,810 | 6,990 | 3,400 |
| Southeast | 3,439,020 | 500,120 | 2,605,060 | 243,390 | 51,320 | 75,260 | 15,190 |
| Long Island and NYC | 2,510,180 | 446,690 | 1,888,430 | 125,660 | 48,140 | 45,020 | 4,380 |
| StATE | 10,361,560 | 1,831,040 | 7,084,830 | 1,105,290 | 272,550 | 268,180 | 72,220 |

Table 17. EQUINE FACILITIES BY DISTRICT, NEW YORK, 2005

| District | Indoor Arenas | Value of Indoor <br> Arenas | Outdoor Arenas | Number of Stalls |
| :--- | :---: | :---: | :---: | :---: |
|  | $\underline{\text { Number }}$ | Ihousand Dollars | Number | Number |
| Northern | 140 | 5,780 | 800 | 7,600 |
| Northeast | 80 | 3,490 | 700 | 7,600 |
| Western | 890 | 52,470 | 3,300 | 39,000 |
| Central | 540 | 54,030 | 2,400 | 33,000 |
| Eastern | 450 | 31,520 | 2,000 | 32,500 |
| Southwest | 100 | 5,060 | 1,400 | 18,200 |
| Southern | 140 | 9,720 | 800 | 9,100 |
| Southeast | 450 | 105,380 | 3,000 | 38,700 |
| Long Island and NYC | 110 | 28,310 | 1,600 | 24,200 |
|  |  |  |  |  |
| STATE | 2,900 | 295,760 | $\mathbf{1 6 , 0 0 0}$ | 209,900 |

## EQUINE RELATED EXPENDITURES AND REVENUES

## EXPENDITURES

Equine related expenditures totaled $\$ 2.06$ billion in 2005, almost tripling from the $\$ 704$ million spent in 2000. Total equine related expenses were broken down into two main categories: operating expenses and capital expenses. The major increase in the expenditures came from the capital expenses. Capital expenses comprised 47 percent of the total expenditures, and increased from $\$ 181$ million in 2000 to $\$ 958$ million in 2005. Operating expenses accounted for the other 43 percent of expenditures, and increased from $\$ 523$ million in 2000 to $\$ 1.10$ billion in 2005.

Unlike 2000, labor expenses were the largest category in expenditures, with $\$ 168$ million spent on cash and non-cash labor expenditures, an average of $\$ 857$ per equine. Labor expense almost doubled from 2000's expenditure of $\$ 88.3$ million. Cash labor expenditures included cash wages as well as the employer's cost of Social Security tax, workmen's compensation, insurance, pension and unemployment compensation. Non-cash items included such things as housing, meals, clothing, horse board, lessons and other benefits.

Second was boarding fees with expenditures of $\$ 156$ million. In 2000, expenditures for boarding
were combined with training fees and totaled $\$ 54.8$ million. For 2005, adding training fees into the boarding fees generates a total of $\$ 213$ million.

Third was feed expenses with $\$ 119$ million spent on grain, hay, and mixed or formula feeds, an increase of 18 percent over 2000. Feed expenditures included $\$ 47.4$ million for grain, $\$ 55.7$ million for hay, and $\$ 15.6$ million for mixed or formula feeds. Average per equine was $\$ 602$.

Other leading expenditures were property taxes (\$82.6 million), veterinary and health expenses (\$74.0 million), and maintenance and repair expenses ( $\$ 69.9$ million). New categories added for this year's survey were values for home-grown bedding, grain, and hay. Homegrown bedding value was $\$ 2.3$ million, while value of home-grown grain was $\$ 1.5$ million. Home-grown hay was valued at $\$ 24.7$ million.

Capital expenditures of $\$ 958$ million accounted for 47 percent of all expenses The largest portion of capital expenditures was expenditures for purchase of land and capital improvements at $\$ 490$ million. In 2000, land and capital improvement purchases totaled $\$ 63.0$ million. Included in this figure are new real estate purchases and improvements to land and buildings for which the cost can be depreciated. Purchases of equine came in second
with $\$ 254$ million spent, comparea to $\$ 49.5$ million in 2000 Equipment purchases totaled $\$ 2 \cdot 4$ million, compared to $\$ 68.3$ miliom in 2000. Included as equine relater equipment purchases during year were trucks, tractors, manure spreaders, horse vans, trailers, portabe stalls, starting gates, hot walkez treadmills, sulkies, carts, buggies motor homes, campers and autos

## REVENUES

This was the first year revenues $g e=-$ erated from an equine operation wez enumerated. Total revenues gener ated were $\$ 445$ million. A large por tion ( $\$ 158$ million, or 35 percent) of ths total came from revenues generater by providing equine services, such a boarding, sales preparation, trail ing or recreational services, equire judging, and guest farm services.

Second highest value (\$118 lion) was revenues generated equine sales, including equ: ment, feed and manure sales.

Revenues generated from training including riding lessons, trainity and conditioning, and therapeutit riding, came in third with revenues of $\$ 75.3$ million.

The remainder came from winning ( $\$ 60.8$ million) and breeding vices ( $\$ 32.8$ million).

Table 18. EQUINE RELATED EXPENDITURES, NEW YORK, 2000 AND 2005

| Expense Category | Total Expenditures |  |  | Average per Equine |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2000 | 2005 | Percent Spent in New York $1 /$ | 2000 | 2005 |
|  | Thousand Dollars |  | Percent | Dollars |  |
| OPERATING EXPENSES | 522,860 | 1,101,940 | 91 | 3,112 | 5,594 |
| Boarding | 54,800 | 155,920 | 95 | 326 | 791 |
| Training | $\underline{2}$ | 57,330 | 90 | $\underline{2}$ | 291 |
| Breeding Fees and Related Expenses | 22,000 | 28,310 | 71 | 131 | 144 |
| Farrier | 23,400 | 52,160 | 95 | 139 | 265 |
| Veterinary and Health Expenses | 32,590 | 74,000 | 87 | 194 | 376 |
| Shipping and Travel | 14,810 | 31,010 | 82 | 88 | 157 |
| Purchased Bedding | 18,750 | 32,300 | 90 | 112 | 164 |
| Value of Home-grown Bedding | NA | 2,330 | NA | NA | 12 |
| Purchased Grain | 24,920 | 47,360 | 97 | 148 | 240 |
| Value of Home-grown Grain | NA | 1,490 | NA | NA | 8 |
| Purchased Hay | 59,120 | 55,660 | 94 | 352 | 283 |
| Value of Home-grown Hay | NA | 24,740 | NA | NA | 126 |
| Mixed or Formula Feeds | 16,700 | 15,630 | 85 | 99 | 79 |
| Medicine | 3/ | 14,870 | 87 | 3/ | 75 |
| Supplies | 11,050 | 25,400 | 90 | 66 | 129 |
| Manure Disposal | NA | 6,350 | 93 | NA | 32 |
| Fees and Payments | 12,780 | 29,520 | 82 | 76 | 150 |
| Advertising and Marketing | $4 /$ | 7,440 | 85 | $4 /$ | 38 |
| Contract Services | $4 /$ | 8,120 | 96 | 41 | 41 |
| Maintenance and Repair | 37,190 | 69,910 | 85 | 221 | 355 |
| Utilities and Fuels | 22,930 | 35,140 | 95 | 137 | 178 |
| Insurance Premiums | 20,290 | 30,780 | 82 | 121 | 156 |
| RentLease Expenses | 10,920 | 34,150 | 88 | 65 | 173 |
| Miscellaneous | 6,410 | NA | NA | 38 | NA |
| Property Taxes | 37,910 | 82,580 | 97 | 226 | 419 |
| Interest | 7,970 | 39,190 | 98 | 47 | 199 |
| Labor | 88,320 | 168,810 | NA | 526 | 857 |
| CAPITAL EXPENDITURES | 180,790 | 958,130 | 86 | 1,076 |  |
| Purchases of Equine | 49,460 | 254,000 | 69 | 294 |  |
| Purchases of Equipment | 68,320 | 213,690 | 90 | 407 |  |
| Purchases of Land and Capital Improvements | 63,010 | 490,440 | 92 | 375 |  |
| TOTAL | 703,650 | 2,060,070 | 88 | 4,188 |  |

1/ 2005 labor expenses are not included in Percent Spent in New York column.
$\underline{2} /$ Training included with Boarding in 2000.
3/ Medicine included with Health in 2000.
4/ Advertising and Marketing and Contract Services included in Miscellaneous in 2000.

Table 19. EQUINE RELATED REVENUES, NEW YORK, 2005

| Equine Activities Generating Revenue | Gross Receipts |
| :---: | :---: |
|  | Thousand Dollars |
| SALES | 117,830 |
| Horse Sales | 95,140 |
| Equipment Sales/Renta//Lease | 13,000 |
| Feed Sales | 9,600 |
| Manure Sales | 90 |
| TRAINING | 75,310 |
| Riding Lessons/Clinics | 39,330 |
| Training/Conditioning | 33,100 |
| Therapeutic Riding | 2,880 |
| BREEDING | 32,810 |
| Mare Care | 22,900 |
| Stud Fees | 9,910 |
| SERVICES | 158,390 |
| Boarding | 139,420 |
| Sales Preparation | 1,770 |
| Trail Riding/Recreational Services | 16,220 |
| Equine Judging | 510 |
| Guest Farm/Bed and Breakfast/Tourism | 470 |
| WINNINGS | 60,790 |
| Horse Shows/Competitions | 5,990 |
| Rodeo Winnings | 680 |
| Racing Purses | 54,120 |
| TOTAL | 445,130 |

## EQUINE RELATED LABOR



There were 12,500 equine related positions for which employees were hired during 2005 in New York, 10 percent higher than the 11,200 positions in 2000 . Of this, 54 percent, or 6,800 , were considered part-time. A part-time or seasonal employee is defined as a person working less than 150 days a year.

Full-time employees totaled 5,700, 54 percent higher than 2000's total of 3,700 . Of these, 28 percent, or 1,600, were employed as managers or assistant managers. Grooms or exercise riders totaled 1,400 , or 25 percent of full-time employees. There were 900 trainers or assistant trainers, and 200 riding or driving instructors.

Of the total number, most employees fell into the "other" category. For the most part, these were general farm workers, persons hired for cleaning of stalls, tending equine, or general crop workers. The majority
of these employees were part-time. Employees that performed multiple duties were counted only in the category for which the most important service to the operator was provided.

Cash labor expenditures of $\$ 157$ million included cash wages as well as the employer's share of Social Security taxes, worker's compensation, insurance, pension and unemployment compensation. The estimated value of non-cash items provided to workers during 2005 totaled $\$ 12.2$ million. These non-cash items included such things as housing, meals, clothing, horse board, lessons, and other benefits. A total of 2,500 workers, or 20 percent, were provided with housing.

A couple of new categories were added to the 2005 survey. For the first new category, respondents were asked about private contractors working on the respondent's equine operation. A total of 3,700 private contractors worked
on equine operations in New York in 2005, most of them as "other" type of workers. Horse trainers/assistant trainers and grooms/exercise riders had 700 contractors each. There were 500 riding/driving instructors. A private contractor is defined as a person whose contract terms are defined by the individual providing service, and the individual is not on the company payroll.

The second new category asked for information about volunteers working on the equine operation. According to the survey, there were 11,100 volunteers providing their services to equine operations during 2005. Of these, 6,900 volunteers, or 62 percent, were working as "other" type of workers. Grooms/exercise riders made up another 3,600 , or 32 percent. The remainder was managers/assistant managers, horse trainers/assistant trainers, and riding/driving instructors. Volunteers are described as any worker not paid in cash or non-cash items.

Table 20. EQUINE RELATED LABOR, NEW YORK, 2005

| Category | Full-time (150 days or more) | Part-time (less than 150 days) | Private Contractor | Volunteers/ Student Workers | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number of Workers |  |  |  |  |
| TYPE OF WORKER |  |  |  |  |  |
| Manager/Assistant Manager | 1,600 | 700 | 300 | 200 | 2,800 |
| Horse Trainer/Assistant Trainer | 900 | 300 | 700 | 300 | 2,200 |
| Groom, exercise rider, etc. | 1,400 | 900 | 700 | 3,600 | 6,600 |
| Riding/Driving Instructor | 200 | 500 | 500 | 100 | 1,300 |
| Other Type of Worker | 1,600 | 4,400 | 1,500 | 6,900 | 14,400 |
| TOTAL WORKERS | 5,700 | 6,800 | 3,700 | 11,100 | 27,300 |
| Workers for whom housing was provided. |  |  |  |  | 2,500 |
| Volunteer hours worked. |  |  |  |  | 1,830,500 |
| Operator and unpaid family member hours worked. |  |  |  |  | 43,200,000 |
| EXPENDITURES FOR LABOR DURING 2005 |  |  |  |  | Thousand Dol an |
| Cash Labor Expenditures $\qquad$ |  |  |  |  | 156,600 |
| Value of Non-Cash Items Provided to Workers ........................................................................................ |  |  |  |  | 12,210 |
|  |  |  |  |  | 168,810 |



## OPERATOR INFORMATION

In 2005, respondents were asked for general information about the operator.

The average number of years New York operators have owned equine is 21. This number takes into account those operators who have owned equine all their life, those that had equine in other states, and those who are new to the equine industry.

In New York State, operators have had equine at their present location for an average of 16 years.

Of the 33,000 equine operations in New York State, most equine operators (11,300, or 34 percent) have a gross household income of between $\$ 50,000$ and $\$ 99,999$. Second are those that made between $\$ 25,000$ and $\$ 49,999$ with 8,000 operations,
and close behind are those operations that make between $\$ 100,000$ and \$249,999 per year (7,600 operations).

Approximately 25 percent of the gross household income for all equine operations in New York is equine-related. This number ranges from zero percent for those who have equine only for pleasure to 100 percent for those operations whose income comes solely from equine.

Table 21. OPERATOR INFORMATION, NEW YORK, 2005

|  | Number of <br> Operations | Average |
| :--- | :---: | :---: |
| Number of years operator has owned equine |  | 21 |
| Number of years operator has had equine at the present location |  | 16 |
| Gross Household Income of operations |  |  |
| $\$ 0-\$ 24,999$ | 3,250 |  |
| $\$ 25,000-\$ 49,999$ | 8,000 |  |
| $\$ 50,000-\$ 99,999$ | 11,300 |  |
| $\$ 100,000-\$ 249,999$ | 7,600 |  |
| $\$ 250,000-\$ 499,999$ | 1,700 | 650 |
| $\$ 500,000-\$ 999,999$ | 500 | 25 |
| $\$ 1,000,000$ or more |  |  |
| Percent of equine-related income for all operations |  |  |



Table 22. EQUINE INVENTORY AND VALUE BY COUNTY, NEW YORK, 2000 AND 2005

| County | Head |  |  | Total Value |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Sept. 1, 2000 | Dec. 31; 2005 | Rank in 2005 | Sept. 1, 2000 | Dec. 31, 2005 | Rank in 2005 |
|  | Head |  |  | 1.000 dollars |  |  |
| Jefferson | 4,300 | 3,000 | 29 | 13,760 | 8,380 | 45 |
| Lewis | 1,200 | 1,000 | 56 | 3,300 | 2,670 | 56 |
| St. Lawrence | 2,900 | 3,400 | 25 | 8,990 | 9,240 | 40 |
| Northern, Total | 8,400 | 7,400 |  | 26,050 | 20,290 |  |
| Clinton | 1,500 | 2,200 | 39 | 6,150 | 8,540 | 42 |
| Essex | 1,000 | 1,700 | 49 | 3,100 | 7,190 | 50 |
| Franklin | 800 | 1,200 | 53 | 2,560 | 4,810 | 55 |
| Hamilton | 100 | 100 | 58 | 180 | 230 | 58 |
| Warren | 1,200 | 1,200 | 54 | 5,100 | 9,770 | 39 |
| Northeast, Total | 4,600 | 6,400 |  | 17,090 | 30,540 |  |
| Erie | 7,200 | 7,900 | 4 | 48,240 | 34,700 | 12 |
| Genesee | 2,100 | 1,800 | 44 | 10,080 | 8,110 | 47 |
| Livingston | 3,300 | 4,400 | 11 | 13,200 | 19,760 | 22 |
| Monroe | 5,700 | 5,100 | 10 | 27,930 | 23,080 | 18 |
| Niagara | 3,000 | 3,100 | 27 | 12,000 | 12,320 | 32 |
| Ontario | 3,700 | 4,100 | 15 | 22,570 | 18,510 | 24 |
| Orleans | 1,400 | 2,400 | 37 | 4,060 | 9,100 | 41 |
| Seneca | 900 | 1,300 | 52 | 1,800 | 4,870 | 54 |
| Wayne | 2,000 | 3,500 | 23 | 6,600 | 13,790 | 29 |
| Wyoming | 1,800 | 2,400 | 38 | 5,220 | 9,880 | 38 |
| Yates | 1,200 | 1,900 | 42 | 3,480 | 8,500 | 43 |
| Western, Total | 32,300 | 37,900 |  | 155,180 | 162,620 |  |
| Cayuga | 2,200 | 2,800 | 32 | 7,700 | 12,830 | 31 |
| Chenango | 2,900 | 3,100 | 28 | 10,440 | 15,880 | 26 |
| Cortland | 1,600 | 2,200 | 40 | 3,680 | 10,380 | 35 |
| Herkimer | 1,600 | 1,900 | 43 | 4,800 | 7,990 | 48 |
| Madison | 2,600 | 4,100 | 16 | 12,220 | 20,630 | 20 |
| Oneida | 5,500 | 5,900 | 7 | 31,350 | 36,140 | 11 |
| Onondaga | 3,700 | 5,400 | 9 | 17,760 | 27,490 | 15 |
| Oswego | 2,000 | 2,500 | 36 | 11,000 | 11,050 | 33 |
| Otsego | 3,500 | 4,400 | 12 | 11,200 | 21,300 | 19 |
| Central, Total | 25,600 | 32,300 |  | 110,150 | 163,690 |  |
| Albany | 2,900 | 3,000 | 30 | 15,080 | 29,320 | 14 |
| Fulton | 1,000 | 1,100 | 55 | 4,700 | 6,860 | 51 |
| Montgomery | 2,400 | 2,900 | 31 | 7,680 | 20,490 | 21 |
| Rensselaer | 2,500 | 3,600 | 21 | 12,750 | 34,140 | 13 |
| Saratoga | 11,800 | 11,000 | 1 | 317,420 | 250,520 | 1 |
| Schenectady | 1,500 | 1,800 | 45 | 7,200 | 19,420 | 23 |
| Schoharie | 2,000 | 1,800 | 46 | 10,600 | 15,140 | 27 |
| Washington | 2,700 | 3,900 | 18 | 13,230 | 40,450 | 10 |
| Eastern, Total | 26,800 | 29,100 |  | 388,660 | 416,340 |  |

[^0]Table 22. EQUINE INVENTORY AND VALUE BY COUNTY, NEW YORK, 2000 AND 2005 (Continued)

| County | Head |  |  | Total Value |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Sept. 1, 2000 | Dec. 31, 2005 | Rank in 2005 | Sept. 1, 2000 | Dec. 31, 2005 | Rank in 2005 |
|  | Head |  |  | 1.000 dollars |  |  |
| Allegany | 2,300 | 2,600 | 35 | 7,360 | -6,720 | 52 |
| Cattaraugus | 3,500 | 3,800 | 19 | 9,800 | 9,900 | 37 |
| Chautauqua | 3,800 | 4,300 | 13 | 10,640 | 10,920 | 34 |
| Steuben | 4,500 | 4,000 | 17 | 13,050 | 10,240 | 36 |
| Southwest, Total | 14,100 | 14,700 |  | 40,850 | 37,780 |  |
| Broome | 2,500 | 3,500 | 24 | 14,250 | 18,330 | 25 |
| Chemung | 1,700 | 1,700 | 50 | 7,310 | 7,220 | 49 |
| Schuyler | 1,100 | 1,400 | 51 | 2,200 | 5,500 | 53 |
| Tioga | 1,600 | 2,000 | 41 | 5,120 | 8,490 | 44 |
| Tompkins | 2,900 | 2,800 | 33 | 11,310 | 13,430 | 30 |
| Southern, Total | 9,800 | 11,400 |  | 40,190 | 52,970 |  |
| Columbia | 2,400 | 4,300 | 14 | 63,600 | 46,800 | 8 |
| Delaware | 2,200 | 3,600 | 22 | 7,260 | 14,100 | 28 |
| Dutchess | 7,000 | 9,500 | 2 | 126,000 | 132,400 | 3 |
| Greene | 2,000 | 1,800 | 47 | 11,400 | 8,250 | 46 |
| Orange | 6,800 | 8,500 | 3 | 59,840 | 113,250 | 5 |
| Putnam | 1,100 | 1,800 | 48 | 21,450 | 24,960 | 16 |
| Rockland | 600 | 400 | 57 | 5,400 | 2,200 | 57 |
| Sullivan | 2,300 | 3,200 | 26 | 20,470 | 24,610 | 17 |
| Ulster | 4,200 | 5,600 | 8 | 35,280 | 46,510 | 9 |
| Westchester | 3,500 | 3,800 | 20 | 121,100 | 87,040 | 7 |
| Southeast, Total | 32,100 | 42,500 |  | 471,800 | 500,120 |  |
| Nassau | 5,400 | 6,300 | 5 | 287,280 | 221,030 | 2 |
| Suffolk | 5,800 | 6,200 | 6 | 63,800 | 126,660 | 4 |
| New York 1/ | 3,100 | 2,800 | 34 | 100,750 | 99,000 | 6 |
| Long Island/NYC, Total | 14,300 | 15,300 |  | 451,830 | 446,690 |  |
| TOTAL | 168,000 | 197,000 |  | 1,701,800 | 1,831,040 |  |

1/ Includes Bronx, Kings, New York, Queens, and Richmond.

# THE EQUINE INDUSTRY'S CONTRIBUTION TO THE NEW YORK STATE ECONOMY 

Economic Analysis Performed by Nelson Bills and David Kay, Cornell University


Economic issues are a focal point of the 2005 survey and are reported on in this section. The contribution of the equine sector to the New York State economy was analyzed using the economic impact software program IMPLAN® (Impact Analysis for Planning). The IMPLAN® software allows economic analysts to estimate structural relationships between economic sectors in a regional economy. The model is derived from national level data maintained by the US Department of Commerce. This federal agency has been estimating input-output relationships for the US for more than a half-century. In the

1970s, with funding from the US Forest Service, IMPLAN® was developed to allow applications at state and substate levels (Lindall and Olson, 2007). Applications using this model for statelevel analysis are now commonplace in the academic community and in the general business community as well. A detailed description of our modeling procedures are appended to this report.

The model addresses backward linkages between any single economic sector and other sectors of the wider New York economy. The analysis proceeds through the calculation of economic multipliers. The economic
multiplier is an important tool in economic impact analysis. Formal study and our own practical experience indicate that industries are interdependent and that expansions or contractions in one industry are likely to have some far-reaching implications. A substantial share of total gross output in the New York State economy is comprised of cash business expenses. These are transactions between businesses to acquire the inputs needed to deliver additional product or service to a final user.

The object of multiplier analysis is to trace the inter-relationships between sectors and construct quantitative measures of the impact associated with increasing or decreasing a line of economic activity. The idea traces to economic base theory, which classifies goods and services sold outside the region's boundaries as "exports", and hence, basic. Conversely, goods and services produced by the nonbasic sector are consumed within the region's boundaries. Expansion of the basic sector of the economy necessarily entails added production in these support industries, particularly in terms of intermediate inputs, all of which adds to the overall development of a regional economy.

The economic multiplier summarizes the cumulative (direct, indirect, and induced) effect of an initial change in final demand plus the resulting series of successive rounds of spending within the local economy. It is the ratio between the total change in spending and the initial change in final demand (or the income or employment implied by it). Multipliers are constructed based on a "snapshot" of a regional economy. That is, the economic multiplier is governed by the pattern of economic transactions between firms and the final users of their products for a single year. Lots of transactions between in-state business firms make for relatively large economic multipliers; relatively fewer transactions mean smaller multipliers.

The point of departure for multiplier analysis is an assessment of the geographic distribution of business expenditures. For this study, survey respondents were asked to supply information on major categories of cash business expense. Then, each respondent was asked to allocate those expenditures to input suppliers instate and out-of-state

This distinction between instate and out-of-state expenditures is absolutely critical when making economic multiplier calculations. Out-of-state expenditures represent leakage from the state economy that cannot be recovered and circulated among business entities instate. Economic sectors with large amounts of leakage contribute relatively little to total state income and employment compared to industries that spend a substantial share of their business expense either locally or instate. Traditionally, farming enterprises have received high marks on instate expenses. That is, multipliers have been relatively large because farm businesses have tended to purchase relatively large shares of business inputs locally or at least within New York State. These arrangements of course, shift from year to year and from one economic sector to the next.

Responses gathered from equine operators suggest that their cash business expenses are primarily instate as shown in Figure 2. Not unexpectedly, nearly 100 percent of all property tax payments are made within state. Equine operators do
own some real estate for business purposes in border states ant about 3 percent of all property tas: payments go out of state. Looking across other expense categories instate expenses are also relativel) high-usually 85 percent or more

Information on the instate cast expenditures paves the way for estimates of the total output generated by the New York State equine industry That estimate is reported in Table 1 and shows that total gross outpu directly attributable to equine in 2005 amounted to $\$ 856$ million. Accounting for indirect industry transactions stemming from this gross output generated an additional $\$ 236$ million for the New York State economy. The IMPLAN® model also allows an estimate of the induced changes in State output that stem from additional household expenditures attributable to the New York State equine industry. Taking these induced expenditures into account adds another \$285 million to total State output. Total importance for the New York State economy, then, measured in 2005 dollars, is on the order of $\$ 1.38$ billion

Table 23. ESTIMATED ECONOMIC IMPACT OF THE NEW YORK STATE EQUINE INDUSTRY, 2005
(in 2005 dollar values)

| Item | Unit | Total <br> Effect | Direct <br> Effect | Indirect <br> Effect | Induced <br> Effect |
| :--- | :--- | :---: | :---: | :---: | :---: |
| Industry output | Dollars (\$1,000) | $1,376,666$ | 855,067 | 236,173 | 285,426 |
| Value added | Dollars (\$1,000) | 717,252 | 413,819 | 127,220 | 176,213 |
| Employment | Number | 15,233 | 11,616 | 1,400 | 2,216 |

Anotherusefulmeasure oftheseindirect and induced impacts is value-added. Value added indices avoid the double counting that comes from pegging estimates to changes in total gross output. The latter includes estimates of all intermediate transactions between economic sectors in New York State
economy. Eliminating those and focusing on final payments, whether to households who provide labor services, imports of goods and services from out-of-state sources, or payments to owners of capital resources, add precision to an evaluation of any economic sector's contribution. Value

Figure 3. economic multipliers for the New York State equine sector, 2005

Direct \& indirect effects
Direct, indirect, \& induced effects
Economic multiplier

added measurements correspond to the equine industry's contribution to gross state product. In 2005, according to the modeling results reported in Table 1, total value-added attributable to the New York State equine industry, after taking into account the direct, indirect, and induced effects of equine goods and services, amounted to more than $\$ 717$ million.

Another critical aspect of industry structure goes to questions about labor use. For this reason, it is helpful to arrange input-output modeling results using employment rather than total gross output for value added as a unit of measure. Results for the New York State equine sector are reported, once again, in Table 1. Using labor to output ratios reported in the IMPLAN® model, we estimate that over 11,600 jobs are generated on equine farms in New York State.

This result is 7 percent lower than the 12,500 employee estimate generated by the 2005 survey, probably for several reasons. Employment estimates can vary by source because of differences in definition. Definitions are a challenge throughout farming and agriculture because of the seasonality of employment, dependence on family labor, and the use of part-time employees. In the equine sector, the employment picture is clouded further by the use of volunteers on many equine farms. But, in addition, the survey respondents were not asked to
identify the location or residence of their employees. A fraction of all employees, however, likely reside in border states and commute to jobs on New York State equine farms. After taking indirect and induced changes in employment into account, our IMPLAN® model results suggest that the equine sector accounts for about 15,200 jobs statewide.

Rearranging these results yields economic multipliers using, in turn, gross output, value-added, and total employment as a unit of measure as in Figure 3. Each gives its own impression of the generative effects
associated with the sector. The value added multipliers are the most robust by a small margin, with each additional dollar of value-added estimated to generate $\$ 1.31$ after taking indirect effects into account. Building in induced effects on value added brings the multiplier estimate to $\$ 1.73$. Output multipliers occupy a middle ground with employment measures suggesting relatively weak indirect and induced effects for the industry. This suggests that a relatively large proportion of equine business expenses go to instate input providers that feature either relatively low wages or relatively high output/employment ratios.

## EQUINE SURVEY PROCEDURES

## PURPOSE

The chief purpose of the 2005 Equine Survey was to update the data collected in the 2000 survey. The equine industry has changed substantially since the last survey in 2000, according to industry leaders. The survey documented changes in the industry since that time and provided updated information to help measure the contribution of horses, ponies, mules and donkeys to the New York economy. Some additional items were added to further evaluate the impact the equine industry has on the state.

## DESIGN

The survey was designed in a manner to ensure reliable coverage of all places with equine. A comprehensive list of all horse operations was compiled from many sources, including veterinarians and equine organizations. A list of 26,800 names was developed and used for the survey.
To compensate for any incompleteness in the list, a land area sample consisting of 289 segments of land was selected. Each segment was from about onetenth to one square mile ( $64-640$ acres) in size and was canvassed for equine. Names of all persons with equine inside the segment were matched against the list of 26,800 names. The equine in segments for those persons not found on the list were expanded to give a measure of incompleteness of the list. This is known as multiple-frame sampling.

## METHODOLOGY

In the first phase of the survey, questionnaires were mailed in December 2005 to all persons on the list of operators. This questionnaire asked primarily the number of horses by breed and the total value for each
breed on their operation on December 31, 2005. This system provided two purposes. First, we were able to obtain the number and value of horses by breed for these operations. Second, we were able to stratify the list by size in order to sub-sample these operations for the important second phase of the survey.
All known operations were sent a questionnaire. Key persons familiar with the equine industry also distributed questionnaires to pick up data for operations not already added to the list. In order to improve response on this phase of the survey, as many as possible of the non-respondents to the mailed survey were contacted by telephone. With the mail response and the telephone follow-up, we were able to get completed reports from approximately 60 percent of the list.
In the second phase, a stratified systematic sample of 2,500 names was selected from the operations who responded to the survey's first phase. Respondents were assigned to one of six inventory size groups or strata: $1-4,5-9,10-19,20-49,50$ or more equine, or no equine on operation but equine expenses existed (owners that board out their horses). Sampling rates varied from 4 percent for the operations that had no equine but did have expenses to 100 percent for those operations with 50 or more equine. Race tracks were not sampled for the economic phase of the survey.

The comprehensive questionnaire used in the second phase of the survey, which included economic questions, was mailed to the entire sub-sample in July of 2006. Operations that did not respond by mail were contacted by telephone and/or personal visits during August, September, and October of 2006. We received responses from almost 60 percent of this group.

Screening of the land area segments was conducted by trained enumerators during May and June of 2006. Each operation with land in the segments was asked for the number of equine on the land within the segment on December 31,2005 , and the type of operation.

## SUMMARIZATION

All questionnaires were manually reviewed before being computer edited and summarized. The data from the 289 area segments were expanded and added to the list of expansions aftereliminating any operations that were already on the list.

This procedure resulted in a multipleframe indicator, which was the basis for estimating the total number of equine in New York. Summary results from the first phase of the survey were used to set county level estimates and the estimates for breed numbers. The results of the survey's second phase provided the basis for setting estimates of equine usage, assets, expenditures and hired labor.

## RESULTS

Estimates from a sample survey will vary depending upon the units selected in the sample. The variations in the expansions are measured by the relative error of the estimate which is the estimate divided by the statistical sampling error. The relative error gives an indication of the confidence that can be assigned to the survey expansions.

Statistically, this survey was designed to estimate the equine population at the State level. The relative error for the total number of equine was 2.9 percent, compared to 7.8 percent in the 2000 survey and 6.9 percent in the 1988 survey.

## Dear Reporter:

Economic significance of the equine industry has changed in recent years. The last comprehensive study of New York equine was conducted in 2000. This survey will provide new facts
Please mbik comections h name, zddress and zjp codic, if necessay, about New York's equine industry.

Whether you have one animal or a stable full, your contribution is essential. Results of this survey will be provided to anyone interested in New York's equine industry. Leaders and educators are depending on this survey to measure the contribution of equine to the New York economy and to the nation.

Your response is entirely voluntary, however your cooperation is extremely important. Your data represent your own and similar operations throughout the state. The information you provide is kept STRICTLY CONFIDENTIAL and used only for compiling state and county estimates. Federal law prohibits disclosing individual data and allows for severe fines and imprisonment for violations.


## INSTRUCTIONS

1. If you receive more than one questionnaire please return all questionnaires together, to help eliminate duplication.
2. Please report value to the nearest whole dollar.

SECTION - SCREENING

1. Is this operation known by any name other than (see label)?
$\square$ NO-Continue $\square$ YES - Enter name $\qquad$ and continue
2. What is the home county of your operation? $\qquad$ (County)

Office Use


Office Use

3. Were there any equine, regardless of ownership, on the land you operated on or about Decernber 31, 2005 ?
$\square$ NO - Continue $\square$ YES - Go to SECTION II
See other side
4. Did you own any equine or have any equine related expenses during 2005?
$\square$ NO - Go to Section IV $\square$ YES - Continue
5. Where are these equine kept or boarded? (Record name and address where boarded and go to SECTION IV)

Name
$\qquad$


## SECTION II - GENERAL

1. Which of the following best describes the MOST MPORTANT ACTIVITY of your operation?
(Commercial activity is activily for the purpose of eaming current or future income.)
CHECK ONE: $\square$ Commercial boarding, training, riding, lessons, show, racing, iveryCommercial breedingFarm (cropsflivestook)A place to keep horses, ponies, or other equine for personal use? (non commercialnon farm)
$5 . \square$Other (Specify) $\qquad$

2. With what disciplines is the operation involved?

снеск ALL 1. $\qquad$ Thoroughbred racing?
THAT APPLY ${ }_{2}$ $\qquad$ Standardbred racing?

$3 . \square$ Shows or competitive events other than racing?
4.Recreation or pleasure ilding or driving?
6.Other (Specify) $\qquad$ $-$
3. What is the total acreage you operated in New York on December 31, 2005? (Include land owned and rented from others, exclude land rented to others)


SECTION III - CURRENT EQUINE INVENTORY ON THE LAND YOU OPERATED ON DECEMBER 31, 2005

1. Please record by breed the total number and corresponding estimated value of equine located on the total acres operated, regardless of equine ownership. Estimated Value - should reflect the price one would pay to purchase these equine in today's market.

| Equine Category | Total Number | Total <br> Estimated <br> Value <br> (Dollars) |
| :---: | :---: | :---: |
| LIGHT HORSE BREEDS |  |  |
| Quarter Horse | 010 | 1019 |
| Standardbred (nonracing). | 020 | aza |
| Thoroughbred (nan-racing) . | 030 | Cas |
| Saddlebred . . . . . . . . . . . | 040 | 049 |
| Appaloosa ........... | 050 | 059 |
| Arabian . . . . . . . . . . . . . | 060 | 068 |
| Hall Arablan . . . . . . . . . | 070 | 078 |
| Morgan . . . . . . . . . . . . . . | 080 | 049 |
| Pinto or Paint . . . . . . . . | 000 | 006 |
| Wambloods . . . . . . . . . | 100 | 109 |
| Haflinger | 170 | 112 |
| Crossbred or Unknown . . . | 120 | 128 |
| Other (Spacity) ___ .. | 330 | 138 |


| Equine Category | Total Number | Total Estimated Value (Dollars) |
| :---: | :---: | :---: |
| RACE HORSE BREEDS |  |  |
| Standardbred. | 940 | 149 |
| Thoroughbred. | 150 | 175 |
| DRAFT HORSE EREEDS |  |  |
| Betgian . | 180 | ${ }^{669}$ |
| Percheron | 170 | ${ }^{179}$ |
| Clydesdale | 180 | 189 |
| Other (Spocily) | 700 | 199 |
| PONES |  |  |
| Welsh | 209 | 203 |
| Shetland | 210 | 219 |
| Connemara | 220 | 229 |
| Other (Specify) | 239 | 238 |
|  | 240 | 248 |
| DONKEYS AND MULES | 250 | 258 |

## SECTION IV - SURVEY RESULTS

Would you like to receive a tree copy of the result of this Equine Survey?
The survey results will also be avallable on the internet at ww.nass. usda gowny
NOYes - Enter a 1 in the box

## 004

That completes the survey. Thank you for your help.
Reported by $\qquad$ Phone

NATIONAL
AGRICULTURAL
STATISTICS SERVICE

New York Field Otfice
108 Airline Drive
Abany, NY 12235
$1.800-821-1276$
Fax: $800-591 \cdot 3834$
E-mail: nass-ny@nass.usda gov

## 2005 EQUINE SURVEY

Area Tract Individual reponts are held contidential. Response is voluntary.

Segment Number: $\qquad$ Tract Letter: $\qquad$ County: $\qquad$

| State | Stratum | Segment | Tract No |
| :---: | :---: | :---: | :---: |
| $\mathbf{3 6}$ |  | 00000 |  |

I need to make sure we have your (the operator's) correct name and mailing address.

Name of Farm, Ranch, or Operation: $\qquad$

Name of Operator: $\qquad$
Mailing Address: $\qquad$
(Route or Street)
(City) (State) (Zip Code)

Phone: $\qquad$ - $\qquad$

840

1. How many acres are inside this blue tract boundary drawn on the photo (map)?
2. Now I would like to ask about the total acres operated.

|  | 901 |
| :---: | :---: |
| 2a. On December 31, how many acres did you or this operation own? ......... + | . |
|  | 902 |
| 2b. Rent from others? (Exclude land used on an animal unit month (AUM) basis) . . + | . |
|  | 905 |
| 2c. Rent to others? | - |
| 2d. [Total of Items $2 a+2 b-2 c$.] <br> Then the total acres operated (must be greater than or equal to Item 1) $\ldots . . \ldots \ldots . . .$. | 900 |
|  |  |

## SECTION 2 - EQUINE INVENTORY

|  |  | $\begin{gathered} \text { Horses } \\ \text { AND Ponies } \end{gathered}$ | Mules, DONKEYS OR Burros |
| :---: | :---: | :---: | :---: |
|  |  | 211 | 212 |
| 1. How many of the [species] does this operation own? | Number |  |  |

2. On December 31, how many [species] regardless of ownership, were on the total acres operated? $\qquad$
$\square$
(If NONE continue, otherwise skip to Item 4)
3. If there are no equine on the total acres operated (Item 2), where are the Item 1 equine kept or boarded? (Record name and address where boarded)

Name

Street Address

City, State, Zip $\qquad$
4. Which of the following best describes the MOST IMPORTANT ACTIVITY of your operation?
$\square 1$ - Commercial boarding, training, riding, lessons, show, racing, livery
$\square$ 2-Commercial breeding
$\square$ 3-Farm (crops/livestock)
$\square 4$ - A place to keep horses, ponies, or other equine for personal use? (Non commercial/non farm)
$\square 5$-Other (Specify: $\qquad$ )?

Enumerator: $\qquad$
Enumerator ID
Date: $\qquad$

USDA, NASS, New York Field Office
108 Airline Drive
Abany, NY 12235-1004
1-800-821-1276 Fax: 1-800-591-3834
Email: nass-ny@nass.usda.gov

## Dear Reporter:

The economic significance of the equine industry has changed in recent years. The last comprehensive study of New York equine was conducted in 2000. Since then, economic data have been virtually non-existent. This survey will provide new facts about the number of equine, their value, assets and related
Please make corrections in name, address and zip code, if necessary.
expenses.
Whether you have one animal or a stable full, your contribution is essential. Results of this survey will be provided to anyone interested in New York's equine industry. Leaders and educators are depending on this survey to measure the contribution of equine to New York's economy.

Your response is entirely voluntary and your cooperation is extremely important. Your data represent your own and similar operations throughout the state. The information you provide is kept STRICTLY CONFIDENTIAL and used only for compiling state and county estimates. Federal law prohibits disclosing individual data and allows for severe fines and imprisonment for violations.


Stephen C. Ropel
Director

## SECTION I - ACREAGE

1. What was the total acreage you operated on December 31, 2005?
(include land owned and rented from others, exclude land rented to others)........ $\quad 900$ Acres
2. Of the acres you operated (Item 1), how many were used for equine related purposes? (include hay, pasture, cropland, training areas, buildings, etc.)

| Acres |
| ---: |

3. How many of the acres used for equine purposes (Item 2) were fenced pasture?


Office Use

## INSTRUCTIONS FOR COMPLETING SECTION II - EQUINE INVENTORY

Please record by breed the total number of equine located on the total acres operated, regardless of equine ownership, as of December 31, 2005. Then, break down the total breed number by recording the number in each category. If a horse is used for more than one purpose, such as a stallion used for pleasure riding, please list that horse only once in the category for which the horse provides the most important service to you.

## PLEASE READ THE DEFINITIONS BELOW BEFORE <br> RECORDING INVENTORY NUMBERS

A. Broodmare - a female that is kept primarily for breeding, now or in the future.
B. Stallion - a male that is kept primarily for breeding, now or in the future.
C. Foals of 2005 - born during calendar year 2005 .
D. Lessons - any horse used primarily for instruction or training.
E. Racing - any horse kept primarily for the intention of racing whether or not a parimutuel event. Report foals in the foal category.
F. Competition/Sport - equine used primarily for showing, polo, eventing, etc.
G. Pleasure - equine used primarily for recreational use, such as hunting, pleasure riding, pleasure driving, $4-\mathrm{H}$ and other youth programs.
H. Specialty - equine used primarily for commercial use, such as therapeutic riding, day camp, riding stables, carriage rides, or similar commercial uses
I. Other - equine used for farm work, police patrols, teaching, any retired horses, etc.

SECTION II-EQUINE INVENTORY ON THE LAND YOU OPERATE -DECEMBER 31, 2005

| Breeds | Total Number | Of the total reported, how many were primarily used for: |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Breeding |  |  | Activity |  |  |  |  |  |
|  |  | Brood Mares | Stallions | $\begin{gathered} \text { Foals } \\ \text { of } \\ 2005 \end{gathered}$ | Lessons | Racing | Competition or Sport | Pleasure | Specialty: Therapeutic or Day camp | Other: Farm Work, Retired, etc. |
| A. LIGHT HORSE BREEDS |  |  |  |  |  |  |  |  |  |  |
| Quarter Horse . . . . . . . . . | 010 | 011 | 012 | $0^{013}$ | 014 | 015 | 016 | 017 | 018 | 019 |
|  | 020 | 021 | 022 | 023 | 024 | 025 | 026 | 027 | 028 | 029 |
| Standardbred (non-racing) . |  |  |  |  |  |  |  |  |  |  |
| Thoroughbred (non-racing). | 030 | 031 | 032 | 033 | 034 | 035 | 036 | 037 | 038 | 039 |
|  | 040 | 041 | 042 | 043 | 044 | 045 | 046 | 047 | 048 | 049 |
| Appaloosa. . . . . . . . . . . . | 050 | 051 | 052 | 053 | 054 | 055 | 056 | 057 | 058 | 059 |
|  | 060 | 061 | 062 | 063 | 064 | 065 | 066 | 067 | 068 | 069 |
| Arabian | 070 | 071 | 072 | 073 | 074 | 075 | 076 | 077 | 078 | 079 |
| Half Arabian. | 080 | 081 | 082 | 083 | 084 | 085 | 086 | 087 | 088 | 089 |
| Pinto or Paint. | 090 | 091 | 092 | 093 | 094 | 095 | 096 | 097 | 098 | 099 |
|  | 100 | 101 | 102 | 103 | 104 | 105 | 106 | 107 | 108 | 109 |
| Haflinger | 110 | 111 | 112 | 113 | 114 | 115 | 116 | 117 | 118 | 119 |
| Crossbred or Unknown... . . | 120 | 121 | 122 | 123 | 124 | 125 | 126 | 127 | 128 | 129 |
|  | 130 | 131 | 132 | 133 | 134 | 135 | 136 | 137 | 138 | 139 |

SECTION II - EQUINE INVENTORY ON THE LAND YOU OPERATE - DECEMBER 31, 2005
(See Instructions on Opposite Page)


## COMMENTS:

$\qquad$

## SECTION III - ASSETS AS OF DECEMBER 31, 2005

(Enter all dollars as whole dollars)

1. What is the Current Value of all equine related land, fencing, and buildings on your operation? . 300 Dollars
a. Do you have an indoor arena? If YES, please give the Total Number
 and Current Value

Number
b. Do you have an outdoor ring?
If YES please give the total number $\quad 303 \quad \begin{aligned} & \text { *Please only include rings used for } \\ & \text { the sole purpose of riding.* }\end{aligned}$
303
2. What is your estimate of the Current Value of all vehicles and equipment owned by you and used on your equine operation? (include equine related tools, tractors, farm implements, manure spreaders, starting gates, hot walkers, treadmills, horse trailers, vans, etc.)

3. Of the total above (Item 2), what is the estimated Current Value of all the horse trailers and horse vans you own?

4. What is your estimate of the Current Value of all equine feed and supplies on hand that you own? (include grain, hay, straw, other bedding, seeds, fertilizer, feed additives, vitamins, minerals, etc.)

| Dollars |
| :---: |

5. What is your estimate of the Current Value of all tack, equipment and equestrian clothing that you own? (include saddles, bridles, halters, carriages, hamesses, riding/driving/racing equipment, grooming equipment, blankets, trunks, etc.).

6. What is the total number of stalls used for equine purposes on your operation?.............. . .


SECTION IV - EQUINE RELATED EXPENDITURES

| 2005 Expenditures (Report for Entire Year) | Total Amount Spent <br> (Whole Dollars) | Dollars Spent in New York (Whole Dollars) |
| :---: | :---: | :---: |
| CAPITAL EXPENDITURES |  |  |
| Purchases of Equine (if partial ownership, include only your share) | 400 | 450 |
| Purchases of Equipment (include tractors, trailers, trucks, etc.) . | 401 | 451 |
| Purchases of Land | 402 | 452 |
| Capital improvements (include contract labor and materials for construction of and additions to equine related buildings, facilities, fencing equipment, etc.) | 403 | 453 |


| Office Use |
| :--- |

## SECTION IV - EQUINE RELATED EXPENDITURES

| 2005 Expenditures <br> (Report for Entire Year 2005) | Total Amount <br> Spent <br> Whole Dollars) | Dollars Spent in <br> New <br> York <br> Whole Dollars) |
| :--- | :--- | :--- | :--- |
|  |  |  |

Office Use

SECTION V-REVENUES

| Equine Activities Generating Revenue (Report for Entire Year 2005) | Gross Receipts (Whole Dollars) |
| :---: | :---: |
| SALES |  |
| Horse sales (include private sales, claimers, auction sales) | 500 |
| Equipment Sales/Rental/Lease | 501 |
| Feed Sales (pasture, hay, etc.) | 502 |
| Manure Sales | 503 |
| TRAINING |  |
| Riding Lessons/Clinics | 510 |
| Training/Conditioning/Day Rates | 511 |
| Therapeutic Riding | 512 |
| BREEDING |  |
| Mare Care | 520 |
| Stud Fees | 521 |
| SERVICES |  |
| Boarding/Lay-up | 530 |
| Sales Preparation | 531 |
| Trail Riding/Recreational Services | 532 |
| Equine Judging | 533 |
| Guest Farm/Bed and Breakfast/Tourism (equine related) | 534 |
| WINNINGS (include futurity purses and incentive funds) |  |
| Horse Shows/Competitions | 540 |
| Rodeo Winnings (include team roping, team penning, etc.) | 541 |
| Racing Purses | 542 |

Office Use

## SECTION VI - EMPLOYMENT DURING 2005

NOTE: If a hired worker performs multiple duties, court the workers only once in the category for which the worker provides the most important services to you

| Type of Worker | Full Time (150 days or more) | Part Time <br> less than 150 days) | Private Contractor *contract fems defined by individual providing service and not on company payroll | Volunteerl Student Workers <br> *any worker not paid in cash or non-cash items* |
| :---: | :---: | :---: | :---: | :---: |
|  | Number | Number | Number | Number |
| Total Number of workers (paid in either cash or non cash items) total is the sum of $a, b, c, d, e$ <br> a. Manager/Assistant Manager <br> b. Horse Trainer/Assistant Trainer <br> c. Groom, exercise rider, etc. <br> d. Riding/Driving instructor $\qquad$ <br> e. Other type of Worker (Specify) $\qquad$ | 600 | 601 | 602 | 603 |
|  | 610 | 611 | 612 | 613 |
|  | 620 | 621 | 622 | 623 |
|  | 630 | 631 | 632 | 633 |
|  | 640 | 641 | 642 | 643 |
|  | 650 | 651 | 652 | 653 |

Dollars
1a. What was the total gross wage expense for the entire year in 2005? (include cash wages) (Do not include private contractor expenses) $\square$
Dollars
1b. What was employer's cost of Social Security tax, worker's compensation, health insurance, pensions, unemployment insurance, etc.?


Whole Dollars
2. What was the value of non-cash items provided to workers for the entire year in 2005 ? (Include housing, meals, clothing, horse board, lessons and other benefits)

Number
3. How many workers did you provide housing for during 2005 ? (exclude owners)?

4. What was the total number of hours worked by all volunteers during 2005 ?

5. How many hours did you and other unpaid family members devote to equine during the year 2005?


Office Use

## VII - OPERATOR INFORMATION

Number

1. How many years have you owned equine?
700
2 What was your gross household income (before taxes) in 2005? (Check One)
a. $\$ 0-\$ 24,999$
2. 

b. $\$ 25,000-\$ 49,999$
2.
C. $\$ 50,000=\$ 99,999$
3.

d. $\$ 100,000-\$ 249,999$
4.

e. $\$ 250,000-\$ 499,999$
5.

f. $\$ 500,000-\$ 999,999$
6.

g. $\$ 1,000,000$ or more
7. $\square$

Percent
702
4. How long has the current operator had equine at the present location? (Enter number of years)

5 If you had equine on the operation 10 years or less (Item 4), how was this property last used before you got involved with equine? (Check One)
Horse farm
1.

Mostly crop farming
2. $\square$ Code
Mostly livestock (excluding equine) or dairy
3. $\square$ 704
Land was not used for agricultural purposes
4. $\qquad$
5. $\qquad$

Office Use

| Respondent |
| :--- | :--- |
| Title Phone ( ) |



COMMENTS:

## PHOTOGRAPHY ACKNOWLEDGEMENTS

Page 1 - Photo by Annette Ward, owner/photographer
Page 4 - Photo by cheyhunty@msn.com, owner, Millie Rowse, photographer.

Page 5 - Photo by T. Pinkerton, owner, Donna Shelatree, photographer. http:/www.stallionstation.com/whisperinghill

Photo by Dave Freeman, owner, Ginny Freeman, photographer, http://cabaa.org

Page 6 - Photo by Dr. Christopher L. Nyberg, Morrisville State College Photo by Shelby Herrera/owner/photographer, http://www.jbarstx.com

Pages 9, 11, 12, 14, - Photos by Laura Hughes, photographer

Page 16 - Photo by Fiona Farrell, photographer
Page 17 - Photo by Vickie Andrew, owner/photographer, http://mvandrewranch.gizywizard.com/
Page 30 - Photo by Judy Renbarger, photographer

## Cover

Laura Hughes, photographer
Barbara D. Livingston, photographer, barbaralivingston.com
Lindsey, owner/photographer
John \& Karen Welch, owner/photographer
Romy \& John Morgant, owner, Jennifer K. Pierce, photographer, www.bayouquarterhorses.com
Judy Renbarger, photographer
Jennifer S. Barr, owner/photographer
Katharina Vob, owner/photographer
Shelby Herrera, owner/photographer

# New York AGRICULTURAL STATISTICS SERVICE STAFF 

Stephen C. Ropel, Director<br>Blair L. Smith, Deputy Director<br>Elizabeth A. Fish, Administrative Technician<br>Barbara S. Marx, Keyboard Specialist<br>Sterling D. Shrader, Statistical Assistant<br>Karlyn R. Tuczynski, Administrative Technician

## ESTIMATES

William R. Blackson
Marian J. Agars
Sandra L. Alikonis
Cecilia L. Carhart
Bryan S. Combs
Amanda N. Dawson
Kathryn D. Gonzalez
Kathy D. King
William G. Lemmons
Kathleen M. McGrouty
Keith R. Miller
Joseph E. Morse

SURVEYS, LSF AND DATA PROCESSING
Robin D. Gannon
Patricia A. Haseck
Tierra N. Mobley

## INFORMATION TECHNOLOGY

Alicia K. Ferri
Vicki L. Crogan

For additional information and statistical data pertaining to the agricultural industry gathered by the State of New York or United States Department of Agriculture, write or call:

UNITED STATES DEPARTMENT OF AGRICULTURE NATIONALAGRICULTURAL STATISTICS SERVICE<br>New York Field Office<br>10B Airline Drive<br>Albany, New York 12235-0001

Telephone
(518) 457-5570

E-Mail: nass-ny@nass.usda.gov
Home Page: www.nass.usda.gov/ny

State of New York
Department of Agriculture \& Markets 10B Airline Drive U.S. POSTAGE PAID PERMIT NO. 367 Albany, N.Y.
Albany, New York 12235-0001



[^0]:    1/Includes Bronx, Kings, New York, Queens, and Richmond.

